

*...provide our clients with a pragmatic and effective set of solutions*

*... improve the way the business works*

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## Ameritas Company Overview

Ameritas is a consultancy services organisation aimed at providing high quality consultancy and advisory services to address business and IT needs. We also provide complementary services through our Training and Resourcing divisions.

We have a reputation for delivering a high standard of client service and enablement of client success. We work very closely with our clients to gain a clear understanding of their business requirements and propose appropriate solutions best suited to their situation.

Our client base ranges from large corporates to small to medium size companies (SMEs) in the UK and Europe. We also work across all business sectors including financial, telecoms, retail and government.

All of our consultants, whether IT, training or recruitment, have an IT background and have wide experience gained from working in a variety of organisations. They also have broad industry experience which they use to solve a range of business problems quickly and pragmatically. They also have the capability to communicate with both the business and IT staff.

Our understanding of business and IT process, together with, the ability to identify business requirements and problems, and the knowledge of new technology enables us to provide our clients with a pragmatic and effective set of solutions. This also ensures that the solutions chosen by the business are endorsed by both the business and IT communities within the company.

### Consultancy

Our consultancy services are based on using a structured approach to all of our work. The methods we use are determined by the complexity of the problem and the tools and methods favoured by our clients.

Using our own consultants and others from our wide network of partners and associates, we are able to deliver a large range of high quality services to our client base. Some of our services are:

#### Business and Management Consultancy

Our services in this area, including Business Process Improvement and Change Management, are designed to improve the way our clients' businesses work and minimise the impact of change on their workforce.

#### Systems Strategy Planning

Defining a systems strategy to support the changing needs of business is a key requirement in today's fast moving business world. Our Managing Consultants are skilled in working with key personnel to develop an Information and Systems Strategy, which will support the future business strategy for the medium to long term. They will incorporate the results of any Business Process Improvement exercise into a set of architectures that will underpin the systems development strategy and plans.

#### Transition Planning

As organisations evolve, introducing new business practices and automating large parts of the process, the issues involved in the transition from the old to

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*... key personnel who can make the difference*

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the new are frequently overlooked and often present an obstacle to implementation. Ameritas consultants are skilled at planning a smooth transition over time. They will, through an analysis of both old and new systems, and the business priorities, propose a strategy for a phased transition, designed to minimise the disruption and impact on the business.

#### Software development

All our consultants have many years experience in the development of software systems. These range from multi year projects to very small systems for SME's. We have skills in Technical Architecture, Project Management, Team Leading and Mentoring, and Business Analysis.

We can also offer outsourced development of components or systems through our network of specialist partners.

#### Training

Ameritas provides a high quality, specialist IT training service which can be tailored to your requirements. We have a wide range of courses for delivery either in-house or off-site as public courses. Course content can be adapted to suit client needs and we are also happy to provide individually designed courses within or outside our portfolio.

Our training centres on specialist areas within the software development cycle. Course content is based on leading approaches such as RUP, UML and CBD, and applications, databases and languages from Computer Associates, Microsoft, Oracle and Sun among others.

All courses are delivered by certified trainers and in many cases result in professional accreditation or certification. Where appropriate, assessment tests are used to provide feedback on performance to delegates and employers. Our tailored courses also provide training solutions that include follow-up work plans and schedules for staff development. Examples and exercises are tailored to address specific business requirements.

The variety in course type, length and delivery mode means that quotations are supplied to clients against a specified set of requirements. Clients for our training services include EDS, Computer Associates and Garanti Technology.

#### Resourcing

Ameritas resourcing service centres on the application development lifecycle and in particular on the key personnel who can make the difference between the success and failure of a project.

Should you wish to run a campaign to recruit staff for large projects, Ameritas with its IT background and experience in managing consultant and contract staff, can assist with the assessment and selection of candidates and retain the contract staff for the duration of the project.

We also have the ability to manage the overall supply of permanent and non-permanent professionals in a timely and cost effective manner, assisting our clients in reducing costs, improving productivity and shortening project life cycles.

If you require any further information on Ameritas and its range of services please contact us.